



Aloha!

Be a Thriving Parish through Time, Talent and Treasure – Why We Must Ask Each Year

Monica Lewis

Senior Campaign Consultant

Understanding the Differences of Time and Talent

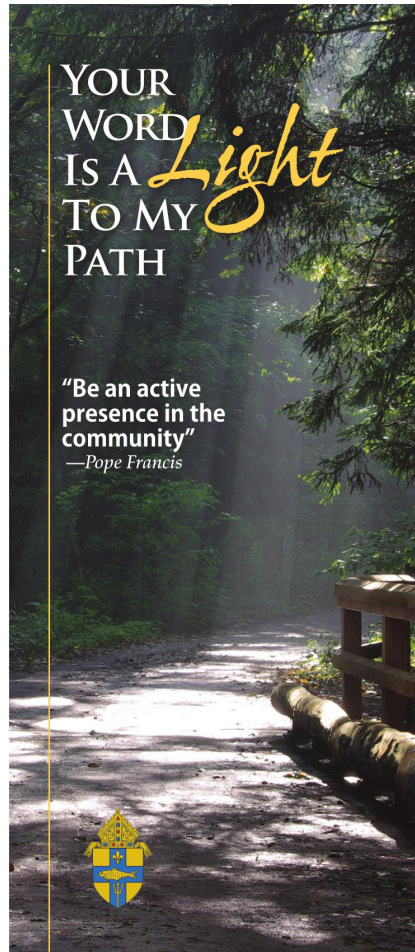
TIME – intentionally setting time aside

- Worship
- Prayer
- Education

TALENT – God-given gifts


- Strengths
- Ministry
- Volunteers

Time & Talent



YOUR
WORD
IS A *Light*
TO MY
PATH

**"Be an active
presence in the
community"**
—Pope Francis



*"Where are you on your
spiritual journey? Are you
wandering aimlessly like a
tourist? Have you stopped
or lost your way? Or are you
heading straight for your
destination?"*

—Pope Francis



Our Sunday Visitor

Enriching Parishes...Enhancing Community
www.osvoffertory.com

Make a personal commitment:

You are invited to share your time, talent, skills and treasure in the active mission and ministry of our parish.

PRAYER: Spend time in prayer.

A personal response to the universal Call to Holiness.

My intentions are:

- Attend weekly Mass
- Attend daily Mass
- Join Eucharistic Adoration frequently
- Pray the Rosary
- Say grace before every meal
- Attend confession frequently

PARTICIPATION: Volunteer and participate

Please print the name of each household member who is or wishes to make a commitment. Then add the code for each of the activities which are of interest to you.

1. _____
FIRST NAME LAST NAME

I wish to become active in _____
I am already active in _____

2. _____
FIRST NAME LAST NAME

I wish to become active in _____
I am already active in _____

3. _____
FIRST NAME LAST NAME

I wish to become active in _____
I am already active in _____

4. _____
FIRST NAME LAST NAME

I wish to become active in _____
I am already active in _____

St. Joseph Church

Ministries and Organizations

FAITH FORMATION MINISTRY

1. Adult Catechetical Team
2. Baptismal Preparation
3. Confirmation Preparation
4. Rite of Christian Initiation of Adults
5. Rite of Christian Initiation of Children
6. Religious Education
 - a. Children
 - b. Adult

STEWARDSHIP MINISTRY

7. Communications Committee
8. Endowment and Planned Giving
9. Festival Committee
10. Finance Committee
11. Parish Planning Committee
12. Stewardship Committee
13. Stewardship Education
14. Volunteer Coordinator

SPIRITUAL LIFE MINISTRY

15. Adult Choir
16. Altar Server
17. Bible Discussion Group
18. Cantor
19. Children's Choir
20. Christ Renew Us In Parish
21. Evangelization
22. Extraordinary Minister of Holy Communion
23. Lector
24. Minister of Hospitality

25. Liturgy Committee
26. Music Committee
27. Sacristan
28. Visitation Committee

FAMILY & SOCIAL SERVICES MINISTRY

29. Adult Athletics
30. Basic Christian Community
31. CYO
32. Marriage Preparation
33. St. Vincent de Paul Society
34. Pro Life Committee
35. Scouts
36. Young Adult Catholics
37. Youth Ministry

PARISH LIFE MINISTRY

38. Building and Grounds
39. Parish Office Volunteer
40. Funeral Needs
41. Parish Life Committee
42. Nursery
43. School Commission
44. Parent/Teacher Organization
45. Welcome Committee

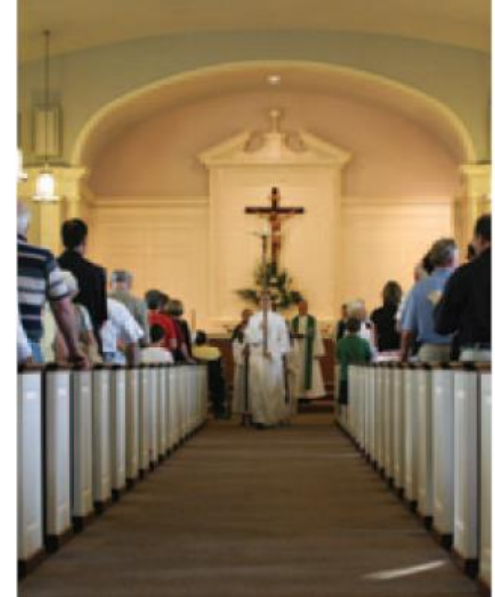
GIFTS OF TALENT

Do you have other skills, talents or resources you'd be willing to share? Please describe.

Please share your comments on the reverse side of this card.

Why Do Members Give?

- 1) They believe in the **mission** of the organization
- 2) They have a **high regard for leadership** of the organization
- 3) They believe the organization is **fiscally responsible**



Source: Not Your Parents' Offering Plate,
J. Clif Christopher (pg 13)

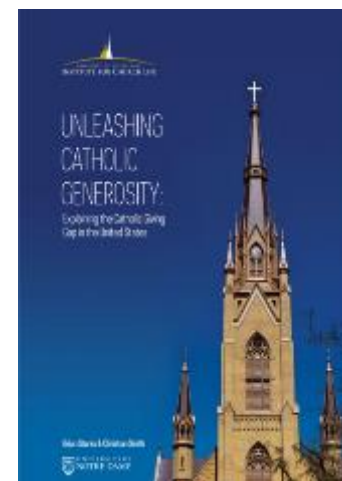
Why Do We Need to Ask? Why do we Give?

Until the needy are clothed, the hungry are fed,
and the Gospel is spread to the ends of the
earth, we will need resources to do God's work.

Unleashing Catholic Generosity:

Explaining the Catholic Giving Gap

- “In comparison to other faith communities, Catholics also report **lower levels of involvement in “ownership” of their parishes.**”
- “To encourage generosity (both within the Church and for other charitable causes), our report suggests that parish **discussions of money should not center on “paying the bills” but, rather, should be brought up within the larger context of a parish’s mission and vision**”
- “Such discussions will be especially beneficial if parishioners gain a clear understanding that an active and growing spiritual life requires Catholics to recognize money and possessions as gifts of grace, which they are called to manage and share as good stewards”

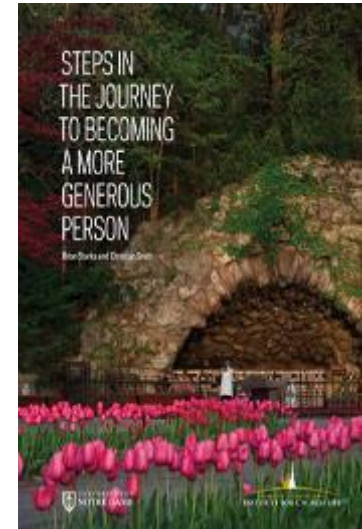


Brian Stark, University of Notre Dame Institute for Church Life
partnered with **Christian Smith, Center for the Study of Religion and Society (CSPRI)**
http://icl.nd.edu/assets/96494/unleashing_catholic_generosity.pdf%22%3Eunleashing_catholic_generosity.pdf

Our Sunday Visitor

Steps in the Journey to Becoming a More Generous Person

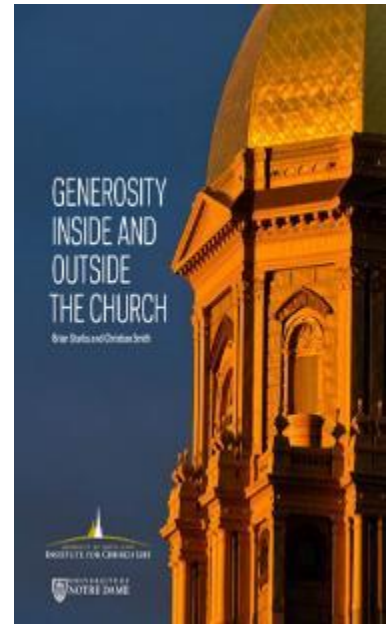
- The study finds two decisive factors that promote financial generosity among American Catholics: ***purposely deciding to give away more money and adopting habitual, systematic practices of giving.***
 - American Catholics who relied on **systems or routines in their financial giving gave away *two times*** as much money as those who relied instead on spontaneous or situational giving.
 - We find that American Catholics making a conscious decision to give money more generously and **having a routine or designated system for determining how much money to give, significantly increases their financial generosity.**



Brian Stark, University of Notre Dame Institute for Church Life
partnered with Christian Smith, Center for the Study of Religion and Society (CSPRI)
<http://news.nd.edu/news/40883-new-nd-report-on-catholic-generosity-finds-giving-stems-from-conscious-effort/>

Generosity Inside And Outside the Church

- Catholics who are more spiritually engaged with money are not only more likely to give to the Church but **are also more likely to make voluntary financial contributions to combat homelessness, reduce poverty, aid the elderly, support pro-life causes, and much more.**
- Moreover, most U.S. households, especially Catholic ones, have significant potential for greater financial generosity.
- **In the end, unleashing U.S. Catholic generosity will not only be good news for the Church, but also good news for the broader world!**



Brian Stark, University of Notre Dame Institute for Church Life
partnered with **Christian Smith, Center for the Study of Religion and Society (CSPRI)**

Relying on fundraisers instead of offertory?

- Feels easier because it generally works
- Short-term problem solving
- Creates donors that give to a need (rather than proportional sacrificial givers)
- Events for revenue building instead of community building
- Raffles have no basis or value in stewardship, faith, or gratitude
- Projects the image of a needy parish

Foster TRUE, PROPORTIONAL, SACRIFICIAL GIVING

What do these people look like:

1. Understand everything they have is a gift from God
2. Giving is from the first fruits
3. Trust in the church to use their sacrifice to take care of all needs at the church
4. True stewards, intentional disciples

What is the Mission of the Church?

**Go therefore and make disciples of all nations,
baptizing them in the name of the Father and of the
Son and of the Holy Spirit, and teaching them to obey
everything that I have commanded you.”**

-Matthew 28:19-20

Establishing Your Parish Mission

Create a Plan Annually

Choose to make an **intentional** decision about the direction of your parish. **All leadership** must be on board and be part of establishing your parish Mission, Vision, and Strategic plan.

**THE PASTOR MUST BE ON BOARD
DRIVING THE BUS TO MAKE IT HAPPEN!**

The Plan Leads to Conversation

- What story do you have to share?
- What lives have you impacted?
- Have you asked parishioners to participate lately?
- How are people connected to ministry opportunities when they arise?

Where is your parish in your stewardship journey?

Your Mission Statement

We, the Roman Catholic community who gather at XXXXX, are committed to the worship of God, the building of community and service to others by proclaiming the Gospel of Jesus Christ. We do this because we are loved by God and empowered by the Holy Spirit to share in Jesus' mission.

Make Your Mission Statement Memorable

Love God

Make Disciples

Serve Christ In the World

St. Louis de Montfort
John 13:14-15



Love God *Make Disciples* *Serve Christ in the World*

Visual Connections

- I Love My Parish
- His Heart...Our Hands
- Grateful Giving, Joyful Living
- Joyful Living, Grateful Giving
- In Abundance for God's Blessings
- New Beginnings, New Promises
- One Family Serving God's Family



Parish Stewardship Initiative

To do, or not to do all 3 renewals (TTT) at the same time

- Focus on each outcome
- People make choices if given the opportunity
- Discernment – not a knee-jerk reaction
- Puts more responsibility on staff
- Stewardship is practiced all year-long if separated

Sample Timeline to Incorporate TTT

Stewardship Renewal Kickoff

- Annual Stewardship Reports are Mailed to Parishioners
- Celebrate Stewardship Sunday with Pastor's Talk
- Time and Talent Commitment Cards Mailed in Advance or Placed in Bulletins

Ministry Fair

- Lay Witness Talk on Time and Talent
- Time and Talent Commitment Cards Placed in Bulletins
- Parish Ministry Fair

Stewardship of Treasure

- Commitment Sunday In Pew Ask-Time and Talent Cards are Presented at Mass with Stewardship of Treasure Commitment Cards
- Two Series of Ask Letters Mailed
- Thank You's Administered
- Final Summary Report Mailed

Importance of an Annual Commitment Renewal of Treasure

- Creatures of Habit
- Cultivation
- Loss of donors each year
- New Parishioners

OSV's Increased Offertory Program



Features

- Lighten parish staff workload
- All - inclusive service
- Six week initiative
- Coordinated theme
- Full Color program brochure
- In-Pew ask
- Two sets of request letters
- Recording of commitments and status reporting
- Mailed Thank You letters
- Full Color Summary Report



Initial Phase

Announcement

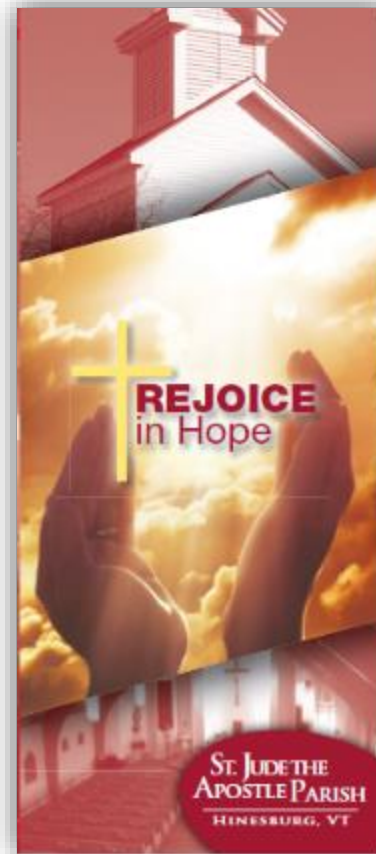
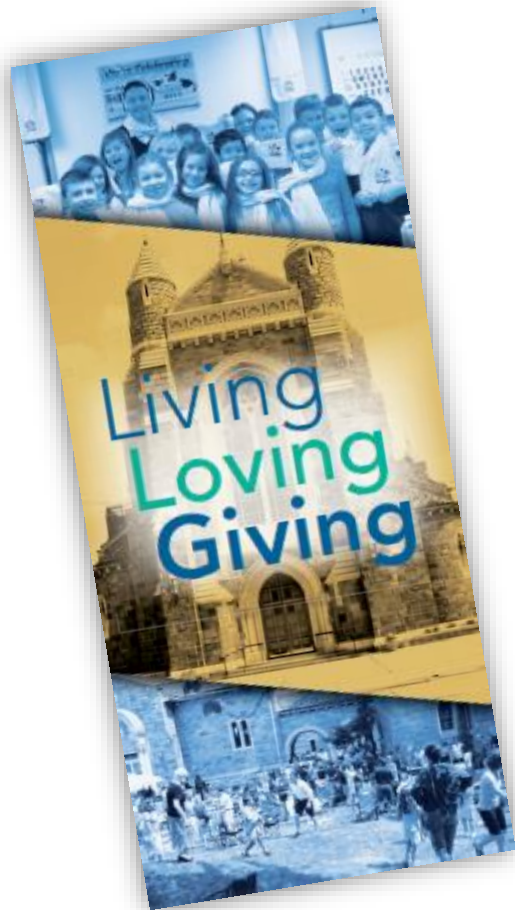
Data Analysis

- Review giving and segment into 3 letters

Program Brochure

- Mailed to all parishioners one week prior to Commitment Sunday
- Tells the story of the parish – celebrate!
- Evaluate increase giving potential

First Phase - Announcement



Tell the story – Share the Vision

Dear Parish Family,

How blessed we are at St. Joseph Church!

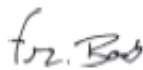
The past year has been one of tremendous change for our parish. We recently conducted a series of renovations to update our parish facilities. Much of the work has been completed and we have all enjoyed our updated church, complete with air-conditioning, a new electrical system, sound system, painting, improved lighting and so much more. **Because of your generosity**, we are able to continue with improvements to the rectory, parish center and school.

Despite these positive changes, St. Joseph Church is faced with a serious financial challenge we must address. Last year we experienced a net loss of almost \$50,000 to our regular operating income. As a result, our parish leadership must confront these concerns by moving forward with a concerted effort to increase our Sunday offertory collection. Increasing our offertory will allow us to **continue the mission of our church** without operating in a deficit. I realize that much has already been asked of you. Some families and individuals are already experiencing difficult financial times. I am counting on the many, who are able, to make sacrifices and increase their weekly offering.

Please review the contents of this special brochure and **consider how you can help our parish**. Our goal through this program is to substantially increase our regular offertory contributions. Other parishes that have conducted similar programs have seen their offertory increase between 20% and 40%. Please review the suggested guidelines for giving which are on your enclosed Commitment Card. A special Commitment Sunday will be held at Mass the weekend of **October 1st and 2nd**. Please bring the enclosed Commitment Card to Mass next weekend prepared to renew your weekly offertory gift **to support the works of St. Joseph Church**.

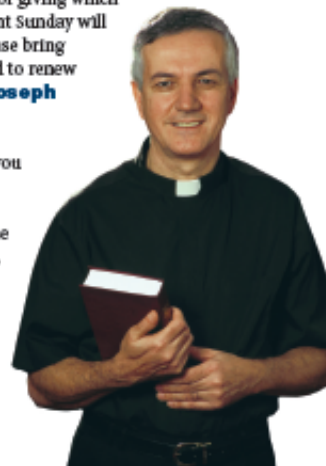
Feel free to contact me directly with any questions or concerns you may have regarding this initiative. I can be reached by calling 888-888-8888, or by email at pastor@church.com. **I am extremely appreciative** of everyone's past generosity to the parish. I thank you in advance for your support, understanding, and kindness.

Sincerely,



Fr. Bob
Pastor

WE ARE
CHANG
L **NG**
V **ES**



Our Sunday Visitor

Enriching Parishes...Enhancing Community
www.osvoffertory.com

Evaluate and Respond

St. Joseph Catholic Church Statement of Income & Expenses

	2014-2015	2015-2016
Income	Actual	Budget
Offertory	\$431,300	\$439,000
Grand Annual	282,595	285,500
Sacramental Offerings	6,810	6,300
Religious Education	78,530	80,000
Gifts and Bequests	40,013	30,000
Other Income	12,865	11,400
Fund Raising Activities	813,048	450,000
Total Income	\$1,665,161	\$1,301,700
Expenses		
Compensation	\$439,081	\$447,400
Benefits and payroll taxes	82,739	88,080
Religious education costs	102,948	97,840
Liturgical supplies	48,083	41,650
Books & pamphlets	4,383	3,000
Weekly envelopes	7,661	3,300
Postage, printing and supplies	39,191	29,700
Fund raising	11,918	8,000
Utilities and occupancy costs	46,894	51,460
Property and liability insurance	11,335	12,600
Maintenance and repairs	45,412	65,100
Improvements/equipment	609,893	450,000
Transfer to the school	15,000	25,000
Other	12,445	18,200
Total Expenses	\$1,476,994	\$1,341,330
Net Income		
Total Income	\$1,665,161	\$1,301,700
Total Expenses	\$1,486,994	\$1,314,330
(Capital Campaign Overage)	\$233,000	\$0
Net Income (Loss)	(\$44,800)	(\$39,630)

How & When Will We Make Our Commitment?

Commitment Weekend will be held on October 1st and 2nd. Enclosed is a Commitment Card to complete. We will have a special collection during Mass to collect your Commitment Card. The act of making a commitment is a covenant between you and God to support our parish mission to the best of your abilities for all that you have been blessed. Your new commitment should begin with the next Sunday's offertory. If you are out of town or unable to attend Mass on Commitment Weekend, please complete the enclosed Commitment Card and return it to the parish office or in the collection when you return. Your Commitment, no matter the increase, will be kept completely confidential and will not be disclosed in any way. Thank you for your generous support of our parish!

WE ARE CHANGING LIVES BECAUSE OF YOU

Spread The Gospel

- RCIA
- Faith Formation
- Youth Ministry
- Bible study
- Lenten Mission
- Religious Education for all children

Celebrate The Sacraments

- Choir
- Liturgical Ministries
- Sacramental Preparations
- Marriage Enrichment
- Adoration

Exercise Charity

- St. Vincent de Paul
- Haiti Water project
- Food Pantry
- Giving Tree at Christmas
- Turkey collection
- Clothing ministry

Works of Mercy

- Funeral luncheons
- Meals for the poor
- Homebound and Eucharist ministry
- Praying for the living and the dead



*We are a caring and welcoming Catholic community
experiencing God through the Spirit of warmth,
belonging, and joy.*

Our Sunday Visitor

Enriching Parishes...Enhancing Community
www.osvoffertory.com

Initial Phase

At Mass

In-Pew Solicitation

- Lay Witness talk
- In-Pew Commitment Cards are distributed for parishioners to make their financial commitment to the church and submit in a special presentation at the altar
- One-quarter to one-third of commitments will occur from the in-pew solicitation

Sample Commitment Card

Commitment Card

After reviewing the suggested giving scale and praying about my response, I intend to give:
(Please complete one of the below.) I understand this is not a legally binding contract.

Regular Sunday Offertory Contribution Only

Current Weekly Gift \$ _____ + Additional Gift \$ _____ = New Gift \$ _____

Current Monthly Gift \$ _____ + Additional Gift \$ _____ = New Gift \$ _____

Current Yearly Gift \$ _____ + Additional Gift \$ _____ = New Gift \$ _____

St. Joseph Catholic Church

Anytown, USA

Name _____

Street Address _____

City, State, Zip _____

Envelope # _____ Date _____

(PLEASE PRINT CLEARLY)

E-Mail: _____ Phone: _____

- Please contact me about electronic giving options that are available.
- I have remembered the parish in my will.
- I will be praying for the success of the Program.

For those who are giving their gifts electronically to the church, please submit this commitment card so your increased gift is recorded in our system. Please remember to change the amount of your contribution in the electronic giving application to reflect your increased gift to the parish.

Sample Commitment Card

– Back

“...They shall not appear before the Lord empty-handed; every man shall give as he is able, according to the blessing of the Lord your God which he has given you.”

*Deut. 16: 16-17
(RSV-CE)*

Suggested Weekly Contribution Based on Income

Annual Income	5% Commitment annually/ weekly	3% Commitment annually/ weekly
\$100,000	\$5,000/\$100	\$3,000/\$60
\$75,000	\$3,750/\$75	\$2,250/\$45
\$60,000	\$3,000/\$60	\$1,800/\$36
\$50,000	\$2,500/\$50	\$1,500/\$30
\$40,000	\$2,000/\$40	\$1,200/\$24
\$30,000	\$1,500/\$30	\$900/\$18
\$25,000	\$1,250/\$25	\$750/\$15
\$15,000	\$750/\$15	\$450/\$9

Suggested Weekly Contribution Based on a Percentage Increase

Your Current Offertory Contribution	25% Increase	30% Increase	40% Increase
\$75.00	\$93.75	\$97.50	\$105.00
\$50.00	\$62.50	\$65.00	\$70.00
\$40.00	\$50.00	\$52.00	\$56.00
\$35.00	\$43.75	\$45.50	\$49.00
\$30.00	\$37.50	\$39.00	\$42.00
\$25.00	\$31.25	\$32.50	\$35.00
\$20.00	\$25.00	\$26.00	\$28.00
\$15.00	\$18.75	\$19.50	\$21.00
\$10.00	\$12.50	\$13.00	\$14.00
\$5.00	\$6.25	\$6.50	\$7.00

Follow Up Phase

Direct Mailing

Letter 1 Ask

- Mailed to all parishioners who did not return a Commitment Card on Commitment Sunday
- Three letter versions based on parishioner engagement
- Personalized to the parishioner and mailed with a First Class stamp
- Letters are fully prepared and sent to the church to be dropped in the local Post Office

Letter 2 Ask

- Mailed to all parishioners who did not return a Commitment Card on Commitment Sunday or from the First Ask letter
- Three letter versions based on parishioner engagement

Follow Up Phase

Direct Mailing

Thank You Letters

- Administered promptly by OSV to all parishioners who submit a Commitment Card
- Personalized thank you, signature of the pastor
- Sent weekly when commitment cards are returned to OSV

Summary Phase

Summary Report

- Mailed to all parishioners at the conclusion of the program highlighting the results of the program and the Mission and Vision of the parish

Sample Summary Report

SUMMARY REPORT ST. JOSEPH CHURCH

Thank you for supporting our **We Are Changing Lives** Program at St. Joseph Church! The results confirm our commitment as a community and our desire to continue our mission. I am grateful to each of you for your offering, but this is more about our concern for each other and our parish. You have helped each other through your collective sacrifice. As we **build our faith** we must now implement the appropriate actions to **build our parish**. This report provides you a brief summary of the results from our program and we will follow up with additional reporting periodically in the future.

May the Lord's blessing be on you and your family.

Sincerely in Christ,



Fr. Bob
Pastor



PROGRAM SUMMARY

Our results from the We Are Changing Lives Program were encouraging. Almost XX% of the parishioners who gave to the Sunday offertory in the last year made a commitment for the next year. We also had XX families renew their connection to the parish. Overall, the commitments reflect a XXX% increase in the offertory over previous donations from those that responded with a commitment card.

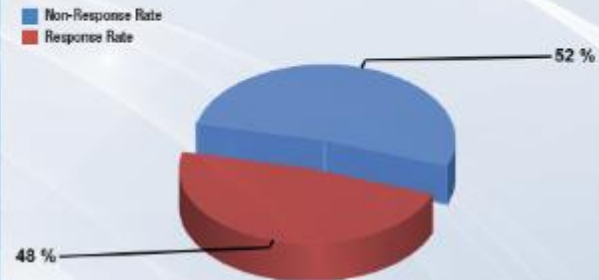


St. Joseph Church • 123 Some St.
Anytown, USA 12345

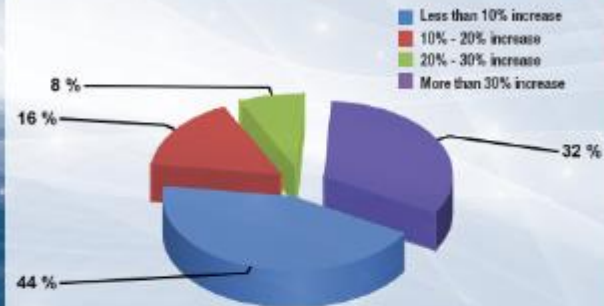
(888) 888-8888 • pastor@church.com
www.church.com

RESULTS OF THE WE ARE CHANGING LIVES PROGRAM

Program Participation From Those Who Currently Support The Sunday Offertory



Percentage of Increase From Those Who Responded



Through your continued generosity we are able to continue to do God's work and carry out the mission of our parish. Thank you for your response and prayers for the work we are doing.

Summary Phase

Wrap Up & Next steps

Wrap Up meeting with your OSV Consultant

- Discuss final results and next steps to create sustained increase
- Create plan to address follow up data analysis and engagement for non-respondents

Results

Averages:

✓ 35% participation rate

✓ 8-15% actual offertory increase in the bank in the 1st year

(from Commitment Sunday for a full 12 month tracking period)



Increases Per Respondent

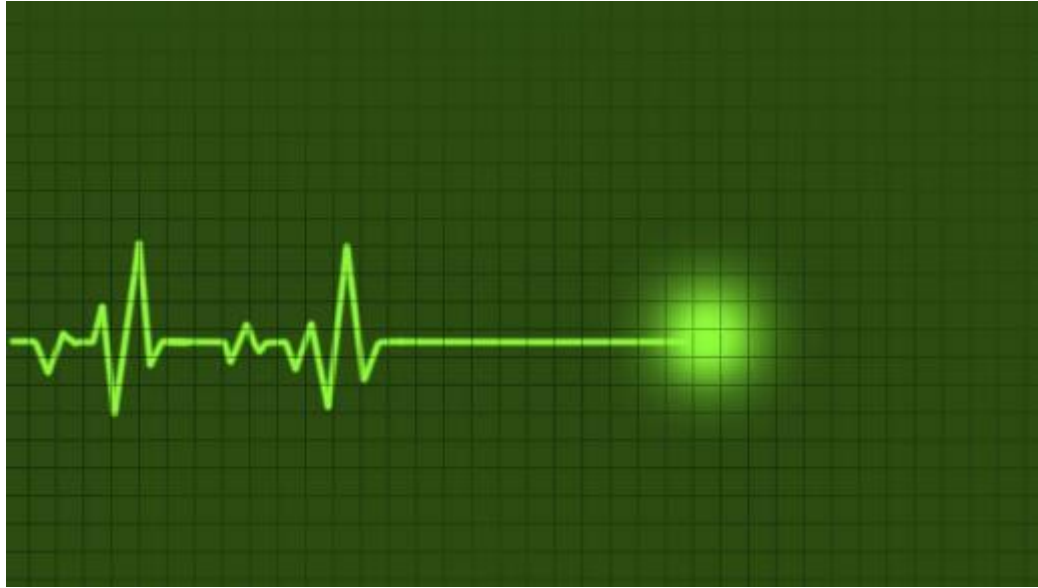
Averages

- ✓ 65% increase gifts by more than 30%
- ✓ 25% increase their gifts by 10% or less
- ✓ 5% increase their gift by 20-30%
- ✓ 5% increase their gift by 10-20%



The optimist says, the cup is half full. The pessimist says, the cup is half empty.
The child of God says; My cup runneth over.

If You Don't Renew....



St. Joseph Church Manteno, IL

If no Grateful Giving Joyful Living Programs were done and if our previous 5-year average rate of 8.8% Sunday Collection decline continued, our Sunday Collections would have been:		Actual results for the first 3 years	Positive Difference
Year 1 Program 10/20/13	241,858.11	298,853.96	56,995.85
Year 2 Program 10/19/14	220,574.60	302,118.07	81,543.47
Year 3 Program 10/18/15	201,164.04	306,520.27	105,356.23
	-----	-----	-----
3 year totals	663,596.75	907,492.30	
	=====	=====	

Estimated positive results of 3 years of Grateful Giving Joyful Living Programs

\$243,895.55

Parish program investment = \$29,700



Actual Cash in the Bank

DATE	Last Year Actual Sunday Collection	DATE	This Year Actual Sunday Collection	Increase (decrease) over last year	Percent Increase (decrease) over last year	
5/12/2013	\$20,760.20	5/11/2014	\$18,557.40	\$ (2,202.80)	-11%	
5/19/2013	\$15,848.43	5/18/2014	\$18,756.85	\$ 2,908.42	18%	\$87,846 increase to date
5/26/2013	\$14,205.35	5/25/2014	\$16,415.89	\$ 2,210.54	16%	14% increase in offertory to date
6/2/2013	\$20,217.92	6/1/2014	\$21,771.53	\$ 1,553.61	8%	
6/9/2013	\$13,673.50	6/8/2014	\$16,733.50	\$ 3,060.00	22%	
6/16/2013	\$17,848.00	6/15/2014	\$17,308.73	\$ (539.27)	-3%	
6/23/2013	\$13,661.09	6/22/2014	\$15,428.58	\$ 1,767.49	13%	
6/30/2013	\$14,685.77	6/29/2014	\$16,705.64	\$ 2,019.87	14%	
	\$719,114.22		\$814,822.20	\$ 95,707.98	13%	\$95,707 increase to date
						13% increase in offertory to date

Actual offertory increase over previous year in a 8 month period



Remembering What the “End Game” Is

1. Eliminate budgetary strain
2. Build reserves
3. Reduce “one-off” fundraising
4. Expand the mission
5. Have monies in reserve for maintenance needs and repairs

**BUILD TRUE, PROPORTIONAL SACRIFICIAL
GIVERS**

Working From Abundance

Year 1=Balance the budget/stop the offertory decline

Year 2=Build reserves/expand ministry

Year 3=Attack deferred maintenance

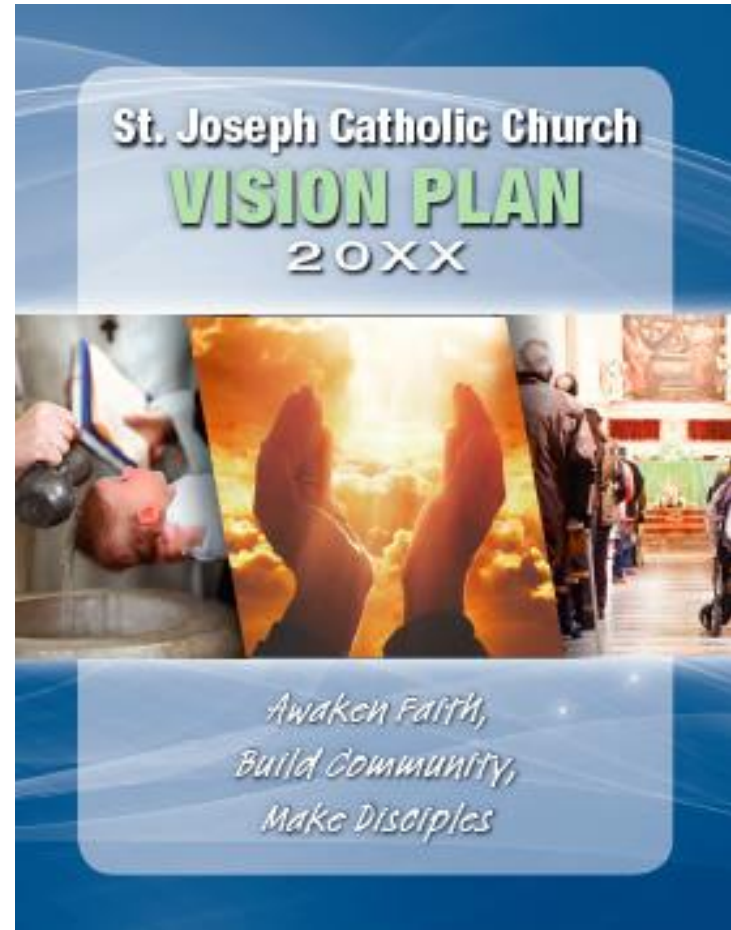
Year 4=Eliminate second collections

Year 5=Eliminate fees for religious education

Year 6=Reduce/eliminate school tuition

Celebrate Your Parish

This is who we are and
where we are going.



Clear Goals : Realistic Timeline

Our Pastoral Priorities for 2017 to 2020

Priority: Faith Formation

- **Goal:** 300-400 adults participating in 1-2 distinct faith formation offerings by January 1, 2020.
- **Goal:** Grow our youth and young adult ministry participation by 50% with each youth participating in at least one formation offering by Jan 1 2010.

Priority: Hospitality

- **Goal:** Strengthen or create 3-5 hospitality ministries that will promote a culture of hospitality by January 1, 2020.
- **Goal:** Increase Mass attendance to 50% of registered households by January 1 2020.

Priority: Stewardship

- **Goal:** To have at least 40% of registered households commit their time to prayer annually by January 1, 2020.
- **Goal:** To have at least 70% of active households offer their talent in at least one parish ministry in addition to weekend Mass.
- **Goal:** To meet the current and future needs of St. Joseph Church, we will offer our treasure to meet or exceed our weekly financial goal by January 1, 2020.

Celebrate Your Parish Community

ST. JOSEPH CATHOLIC CHURCH
 A PARISH OF THE DIOCESE OF FORT WAYNE - SOUTH BEND
 200 HOLL PLAZA, HUNTINGTON IN 46750 | 850.245.2856 ext 2127

Home | Newsletters | Our Faith | Bulletin | Mass Times | Parishes | Ministry | Contact

Welcome to St Joseph
 COMMITTED TO SERVING THOSE IN NEED

We are a welcoming Catholic community called by God to live out the message of Christ in love and service to all people.

We have only one Savior, Jesus Christ. He works in you and in all people.

ST JOSEPH CHURCH
 COMMITTED TO SERVING THOSE IN NEED

ST JOSEPH CHURCH
 COMMITTED TO SERVING THOSE IN NEED

Online Giving

St. Joseph Catholic Church offers Online Giving as an additional option for giving to our church.

Benefits to You

- Set up your own contributions
- Manage your contributions all year long
- No need to visit the church
- Contributions are automatically used to make up missed contributions
- If you prefer, a check or debit card can be used as well

Please consider this option or contribute to our offering ministry by giving online. If you need further assistance, please contact the Parish Office at (850) 245-2856.

For more information or to sign up for online giving visit our website at www.stjoseph.org and click on the "Give Online" link. You may also scan the QR code below with your smart phone to be directed to our website.

You may think your LIGHT is SMALL, but it can make a BIG difference in other people's LIVES.

WE ARE CHANGING LIVES

ST. JOSEPH CHURCH
 HUNTINGTON, IN

ST. JOSEPH CATHOLIC CHURCH
 A PARISH OF THE DIOCESE OF FORT WAYNE - SOUTH BEND
 200 HOLL PLAZA, HUNTINGTON IN 46750 | 123-456-7890

Welcome to Online Giving!

St. Joseph Catholic Church offers Online Giving as an additional option for giving to our church. This is the website message: 205.693.8888 Ext. 2127 for the "St. Joseph's" message for the purpose of your contribution.

2010 Annual State of the Parish Report
God's gift is treasure to be shared with others.

From the Pastor's Desk

Welcome To The Parish!

- Fr. John M. Kelly
- Deacon Kevin
- Debra New
- Lisa Old
- Jim & Susan O'Bar
- Fr. John M. Kelly
- Fr. Robert Curry Williams
- Robert & Sally Johnson
- Jason Carter
- Chris & Dawn Tink
- Fr. John M. Kelly
- Fr. John M. Kelly
- Fr. John M. Kelly

What Would You Do With An Extra

\$50,000

- Begin a clothing ministry
- Deliver meals to the homebound
- \$100,000
- Fund a parish food pantry
- Onsite parish nurse

\$200,000

- Adoration chapel
- Parish transportation service



Next Steps



- Contact OSV for more information
- Consider having a consultant present at your finance council meeting
- Attend OSV free product demos

OSV will be with you every step of the way!

Why Do We Need to Ask? Why do we give?

Until the needy are clothed, the hungry are fed,
and the Gospel is spread to the ends of the
earth, we will need resources to do God's work"

Books for Reference

- *Best Practices in Parish Stewardship*, Charles E. Zech
- *Transforming Parish Communications*, Scot Landry
- *The Joy of the Gospel*, Pope Francis
- *Rich Church, Poor Church*, J. Clif Christopher
- *Not Your Parents' Offering Plate*, J. Clif Christopher
- *Growing an Engaged Church*, Albert L. Winseman
- *Divine Renovation*, Fr. James Mallon
- *Rebuilt*, Fr. Michael White & Tom Corcoran
- *Tools for Rebuilding*, White & Corcoran
- *Stewardship a Way of Life*, Kemberling, Glodava

Contact Information

**Monica Lewis –
Increased Offertory**

(parish household size 1,000+)

Phone: 1-800-348-2886 ext. 3042

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**Michele Fitzgerald –
Increased Offertory**

(parish household size up to 999)

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**Domingo Betancourt –
Parish Capital Campaign**

Phone: 1-800-348-2886 ext. 3002

Email: dbetancourt@osv.com

**Michelle Ostrowski –
Online Giving and Parish Websites**

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Email: mostrowski@osv.com

**Katie Herzing –
Parish Vision Plan**

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**Cindy Olson –
Offertory Envelopes**

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Email: colson@osv.com

More info: www.osvoffertory.com

Parish Stewardship Prayer

My parish is composed of people like me. I help make it what it is.
It will be friendly, if I am. It will be holy, if I am. Its pews will be filled, if I help fill them. It will do great work, if I work. It will be prayerful, if I pray.
It will make generous gifts to many causes, if I am a generous giver.

It will bring others into worship, if I invite and bring them in.
It will be a place of loyalty and love, of fearlessness and faith, of compassion, charity, and mercy, if I, who make it what it is, am filled with these same things.

Therefore, with the help of God, I now dedicate myself to the task of being all the things that I want my parish to be.

Author - Unknown

MAHALO!

